

# SHAPING OUR ACTIVITIES FOR POSITIVE IMPACT

Chemistry touches all of us daily. Everything we see, feel, smell, taste and hear involves some form of chemical interaction or reaction. With the “right chemistry,” FMC contributes to ensuring the well-being of people and our planet.

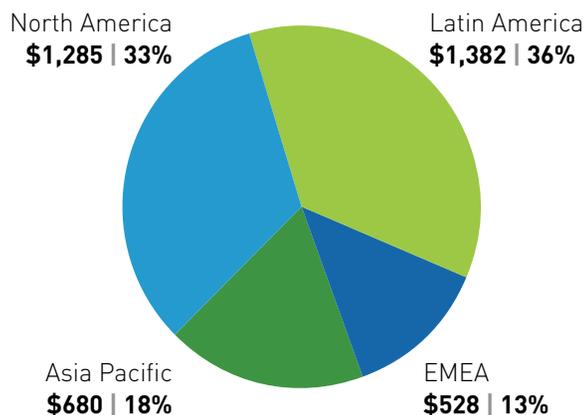
Our mission is to feed the world, protect health and provide the conveniences of life. We do this by leveraging our scientific expertise, innovative culture and collaborative relationships with partners across our value chain. We consider the potential benefits and liabilities of our products and work to make decisions that support more sustainable products both today and in the future.

We are continually seeking ways to further integrate sustainability into our business processes. Prior to investing capital in a new project, for example, we now have a formal assessment procedure that takes sustainability impacts into account. Our risk management process factors in sustainability by examining risk velocity (for example, defining a realistic timeframe for a sustainability impact). Planning and implementing these and other evaluation techniques are part of an evolutionary process that we consider on an ongoing basis.

## REVENUE BY

### CUSTOMER LOCATION

(in millions)



## FMC BUSINESS GROUPS

### AND PRODUCT LINES



#### FMC Agricultural Solutions

Main product lines: insecticides, herbicides, fungicides and biologicals

2013 Revenues:

**\$2,146 million**  
**55% of FMC total**



#### FMC Health and Nutrition

Main product lines: microcrystalline cellulose, carrageenan, alginates, natural colorants and omega-3 fish oil

2013 Revenues:

**\$762 million**  
**20% of FMC total**



#### FMC Minerals

Main product lines: soda ash, sodium bicarbonate and lithium

2013 Revenues:

**\$970 million**  
**25% of FMC total**



## 2013 ECONOMIC

### HIGHLIGHTS (in millions)

#### Income Statement Data

Revenue	\$3,875
Cost of Sales and Services	\$2,534
Research & Development	\$ 118
Adjusted After-Tax Earnings	\$ 528

#### Payments to Providers of Capital

Interest	\$ 39
Dividends	\$ 74
	\$ 113

**Capital Additions \$ 272**