FMC Corporation is a leading global provider of innovative crop protection solutions for growers around the world. We have a broad portfolio of proprietary crop protection products and a robust pipeline fueled by innovative discovery and development capabilities in crop protection, plant health and professional pest and turf maintenance solutions. FMC employs 6,600 employees around the globe. To learn more, please visit FMC.com.

2022 FINANCIAL PERFORMANCE SUMMARY

For the year ending December 31, 2022, FMC Corporation recorded the following results:

- **$5.8 billion** annual revenue
- **$742 million** GAAP net income
- **$1.41 billion** adjusted EBITDA
- **$5.81 billion** GAAP diluted earnings per share
- **$7.41 billion** adjusted diluted earnings per share
- **15.6%** return on invested capital

*Represents a non-GAAP financial term. Refer to our website for definitions and reconciliations of non-GAAP terms to the most directly comparable GAAP term.

### MAIN PRODUCT LINES
- Insecticides
- Herbicides
- Fungicides
- Biologicals
- Seed Treatments
- Micronutrients

### REVENUE BY REGION

- **21%** Asia Pacific
- **25%** North America
- **36%** Latin America
- **18%** Europe, Middle East + Africa

2022 annual revenue: **$5,802.3 million**

### REVENUE BY PRODUCT

- **58%** Insecticides
- **28%** Herbicides
- **7%** Fungicides
- **4%** Plant Health
- **3%** Other

### A GLOBAL WORKFORCE

- **6,600 employees**
- **24%** North America
- **24%** Europe, Middle East + Africa
- **13%** Latin America
Farmers around the world depend on advanced technologies to protect their crops from disease, weeds and insects. Without new crop protection products, pests build resistance to existing technologies, rendering them less effective and leading to dramatic yield losses.

FMC’s research organization screens more than 60,000 compounds every year to find the right molecules the world has never seen to control destructive pests. During a two- to four-year Discovery phase, we conduct extensive tests on compounds to measure the activity and attributes required for a successful commercial product. Compounds that pass these tests advance to our Development Pipeline, where additional data are generated for regulatory compliance and sustainability assessments. They also undergo further analysis and reviews for crop and formulation assessments, as well as preparations for commercial launch. Research companies like FMC will invest about $260 million over 10 to 13 years to discover, develop and prepare to commercialize one new synthetic crop protection technology.

FMC sets a high bar in sustainability, with targets that further reduce our environmental footprint, improve our industry-leading safety performance and commit more R&D spending—100 percent—on developing technologies that meet farmers’ needs and are better for the planet.

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**GLOBAL FOOTPRINT**

- 5 Major Innovation Centers
- 21 Manufacturing Sites
- 6% of Revenues in R&D Spend
- 6,600 Employees

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**OUR AWARD-WINNING DEVELOPMENT PIPELINE**

### Synthetics and Biologicals

<table>
<thead>
<tr>
<th>Name</th>
<th>Launch Year</th>
<th>Market Area</th>
<th>New Mode of Action</th>
<th>F&amp;V</th>
<th>Rice</th>
<th>Cereals</th>
<th>Corn</th>
<th>Soy</th>
<th>North America</th>
<th>Latin America</th>
<th>Asia</th>
<th>EMEA</th>
<th>Current Development Gate</th>
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<tbody>
<tr>
<td><strong>WEED CONTROL</strong></td>
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<td>Isoflex™ Active</td>
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<td>Launch &amp; Realization</td>
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</tbody>
</table>

* Launch is dependent upon obtaining regulatory approvals  
* New Modes of Action include new chemistries and new applications on specific crops  
* Gate current as of Nov. 2020

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**CORPORATE HEADQUARTERS**

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